

# CAPITAL AREA ASSOCIATION OF REALTORS

## Yearly Unit Home Sales

| City / Area   | 1995         | 1996         | 1997         | 1998         | 1999         | 2000          | 2001         | 2002         | 2003         | 2004         | 2005         | 2006         | 2007         | 2008         | 2009         | 2010         | 2011         | 2012         | 2013         | % Change    |
|---|--------------|--------------|--------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|
| Athens  | 47           | 34           | 42           | 55           | 53           | 37            | 66           | 57           | 61           | 66           | 71           | 78           | 70           | 61           | 44           | 61           | 57           | 63           | 50           | -20.6%      |
| Auburn, Thayer  | 63           | 86           | 76           | 72           | 85           | 73            | 72           | 88           | 87           | 98           | 81           | 83           | 63           | 76           | 91           | 57           | 56           | 76           | 89           | 17.1%       |
| Chatham   | 146          | 187          | 181          | 204          | 193          | 184           | 188          | 228          | 279          | 267          | 264          | 280          | 297          | 266          | 300          | 252          | 232          | 239          | 290          | 21.3%       |
| Girard  | 19           | 35           | 29           | 34           | 34           | 31            | 25           | 21           | 47           | 28           | 43           | 36           | 30           | 26           | 37           | 35           | 25           | 31           | 45           | 45.2%       |
| Illiopolis, Buffalo,<br>Mechanicsburg                       | 11           | 15           | 17           | 18           | 15           | 19            | 27           | 22           | 22           | 22           | 39           | 34           | 30           | 13           | 23           | 25           | 23           | 27           | 27           | 0.0%        |
| Jacksonville  |              |              |              |              |              |               |              |              | 306          | 269          | 363          | 345          | 328          | 272          | 255          | 254          | 253          | 279          | 268          | -3.9%       |
| Lake Springfield  | 19           | 18           | 19           | 22           | 29           | 16            | 23           | 28           | 20           | 22           | 38           | 26           | 27           | 23           | 20           | 24           | 24           | 21           | 22           | 4.8%        |
| New Berlin, Loami,<br>Pleasant Plains, Curran,<br>Salisbury | 22           | 35           | 36           | 51           | 57           | 37            | 59           | 60           | 63           | 65           | 60           | 59           | 57           | 54           | 57           | 63           | 60           | 62           | 61           | -1.6%       |
| Pawnee, Divernon,<br>Glenarm                                | 68           | 52           | 57           | 53           | 73           | 77            | 75           | 88           | 77           | 96           | 91           | 94           | 86           | 56           | 83           | 89           | 57           | 63           | 78           | 23.8%       |
| Petersburg  | 47           | 54           | 53           | 71           | 74           | 74            | 89           | 71           | 91           | 77           | 83           | 114          | 86           | 68           | 86           | 98           | 77           | 70           | 89           | 27.1%       |
| Riverton, Barclay,<br>Dawson, Spaulding                     | 57           | 46           | 50           | 70           | 57           | 60            | 70           | 74           | 86           | 60           | 64           | 86           | 73           | 59           | 69           | 89           | 67           | 72           | 82           | 13.9%       |
| Rochester, Buckhart,<br>New City                            | 86           | 89           | 83           | 70           | 82           | 91            | 112          | 97           | 87           | 85           | 104          | 84           | 93           | 87           | 90           | 87           | 70           | 102          | 118          | 15.7%       |
| Sherman, Williamsville,<br>Cantrall                         | 53           | 63           | 55           | 82           | 78           | 76            | 74           | 77           | 95           | 75           | 104          | 87           | 102          | 82           | 95           | 127          | 98           | 80           | 93           | 16.3%       |
| Springfield   | 1,627        | 1,609        | 1,630        | 1,742        | 1,830        | 1,782         | 1,924        | 1,944        | 2,162        | 2,162        | 2,254        | 2,198        | 2,162        | 1,840        | 1,932        | 1,765        | 1,674        | 1,852        | 1,887        | 1.9%        |
| Taylorville   |              |              |              | NA           | NA           | 175           | 185          | 182          | 204          | 233          | 191          | 209          | 191          | 187          | 201          | 189          | 159          | 138          | 157          | 13.8%       |
| Virden  | 54           | 45           | 44           | 44           | 58           | 35            | 44           | 54           | 49           | 70           | 61           | 50           | 54           | 42           | 51           | 51           | 35           | 52           | 46           | -11.5%      |
| Waverly   |              |              |              |              |              |               |              |              | 13           | 10           | 26           | 16           | 26           | 13           | 12           | 16           | 8            | 25           | 23           | -8.0%       |
| <b>ALL AREAS</b>  | <b>2,396</b> | <b>2,436</b> | <b>2,446</b> | <b>2,678</b> | <b>2,801</b> | <b>2,913*</b> | <b>3,172</b> | <b>3,225</b> | <b>3,997</b> | <b>4,005</b> | <b>4,182</b> | <b>4,176</b> | <b>4,025</b> | <b>3,488</b> | <b>3,719</b> | <b>3,442</b> | <b>3,217</b> | <b>3,523</b> | <b>3,732</b> | <b>5.9%</b> |

| Counties  | 1995  | 1996  | 1997  | 1998  | 1999  | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | % Change |
|-----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------|
| Christian |       |       |       |       |       | 248   | 251   | 265   | 296   | 333   | 274   | 294   | 265   | 250   | 278   | 253   | 234   | 208   | 226   | 8.7%     |
| Macoupin  | 87    | 92    | 104   | 113   | 126   | 94    | 98    | 106   | 155   | 155   | 168   | 140   | 148   | 120   | 135   | 116   | 96    | 111   | 143   | 28.8%    |
| Menard    | 115   | 106   | 107   | 126   | 127   | 122   | 167   | 128   | 154   | 143   | 153   | 188   | 158   | 130   | 130   | 144   | 133   | 130   | 139   | 6.9%     |
| Morgan    |       |       |       |       |       |       |       |       | 345   | 327   | 440   | 405   | 391   | 347   | 323   | 300   | 293   | 343   | 336   | -2.0%    |
| Sangamon  | 2,152 | 2,183 | 2,197 | 2,362 | 2,470 | 2,400 | 2,601 | 2,678 | 2,958 | 2,940 | 3,028 | 2,989 | 2,923 | 2,497 | 2,715 | 2,470 | 2,309 | 2,561 | 2,675 | 4.5%     |

Note: This statistical data is based on existing single-family detached home sales reported sold through the Capital Area Association of REALTORS Multiple Listing Service (MLS) from 1995 through 2013.