

## 2022 CAR Leadership Academy



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(2022 Applications Due April 8<sup>th</sup>)

Behind every successful REALTOR® is a sense of community. The more you know about your community and become involved the more successful you are likely to be. Recognizing this, in 2010 the Capital Area REALTORS® established a leadership development program known as the CAR Leadership Academy. The intent of this program is to train visionary leaders for our association and our communities by equipping them with skill, knowledge and confidence to excel – ingredients that are also an integral part of our member's personal growth.

## ***Do you have the making of a great leader?***

Are you visionary? Do you enjoy a challenge? Are you willing to take on responsibility? Are you a problem solver? Do you enjoy a mental toughness? Do you have peer respect? If you possess these qualities, we encourage you to become a candidate to participate in the 2022 CAR Leadership Academy.

## ***The CAR Leadership Academy . . .***

- Identifies the "Best of the Best" - individuals who are willing to give their time, talent and expertise to develop their leadership skills for the benefit of the community and CAR;
- Builds leadership qualities in REALTORS® who want to be pro-active, bold and enlightened when asked to serve in a leadership capacity;
- Recognizes that real leaders are ordinary people with extraordinary determination.

## ***From leadership training, participants can gain . . .***

- The ability to identify their own strengths and management style and to understand how that style complements or detracts from relationships with those who employ different approaches.
- A deeper understanding of how the REALTOR® organization – national, state, and local – works, and how the various aspects complement one another.
- A network of new contacts with whom they can commiserate and brainstorm.

# CAR Leadership Academy

When participants leave the Academy, they take with them valuable skills they can apply in their business and personal lives. Those business-building leadership skills are an attractive incentive for many members to volunteer in their community and their association by taking on leadership roles. While graduation from the Academy will not guarantee anyone preference in future committee appointments, the CAR Leadership Academy helps participants improve their leadership skills to address the challenges that their businesses and associations face.

## ***Hear What Some of our Past Graduates Had to Say!***

*“I loved Leadership Academy! Not only did it prepare me for my role in leadership at CAR, but it enlightened me to the resources AND responsibilities I have as a professional to serve my clients with all that's available within our associations and the community.” ~ CAR Past President Suzie Sables Duff, RE/MAX Professionals*

*“Having been a new agent, this experience was extremely rewarding! The various sessions of the CAR Leadership Academy gave me the skills to both grow my business and appreciate all that CAR has to offer.” ~ Dominic Campo, Campo Realty*

*“Personally, and professionally a tremendously rewarding program! From the relationships formed and strengthened, the personal growth and development involved, and the insights into the inner workings of our Association, I couldn't have had a better experience!” ~ Brad Dyer, Town & Country Bank Mortgage Services, Inc.*

## **Program Content & Events** (Topic areas are subject to change)

**Special Kick-off Reception: Mingle with Work Group members, past Graduates & Directors**  
(May 26, 2022 | 4:30p—6:30p at CAR)

**Session I: CAR and its Crucial Role**  
(June 2, 2022 | 9:00a—1:00p)

**Session II: 21st Century Leadership**  
(June 7, 2022 | 9:00a—1:00p)

**Session III: Government in Action: City Hall**  
(July 12, 2022 | 4:00p—8:30p EVENING SESSION)

**Session IV: Public Relations & Effective Communications**  
(July 26, 2022 | 12:15p—4:45p)

**Session V: Advocacy & Protecting Your Business: The Statehouse**  
(\*August 2, 2022 | 8:15a-12:30p)

*\* This date is tentative and may change based on availability of the elected officials.*

# CAR Leadership Academy

## Program Criteria and Process

Interested candidates must complete and submit an application. Eligible candidates include REALTOR® and Affiliate members of the Capital Area REALTORS® who are in good standing.

- only 10 REALTOR® and Affiliate member participants can be accepted into this year's program
- nominations will be considered by a review committee
- there is no fee to participate
- once accepted, students must commit to attending all five sessions to earn a certificate.

## 2022 Leadership Academy Work Group

Feel free to contact any of these individuals if you have questions

- Sarah Disney
- Michael Finley
- Lezlie Hearn
- Jamie Holt
- Leigh Ann Hughes
- Cris Lust
- Dana Lyons
- Andi Manes
- Bridget Moore
- Suzie Sables Duff
- Gregory Tally

### 2020

Nancy Achas  
Clayton Burnett  
Thomas Janssen  
Corey Kates  
Gina Le  
Jeremy Logue  
Terri Myers  
Jennifer Runkel

### 2019

Chelsea Bradford  
Sarah Disney  
Lashonda Fitch  
Holly Forden  
Aaron Hogan  
Jamie Holt  
Dana Hudson  
Leigh Ann Hughes  
Jason LeMasters  
Denise Perry  
Taylor Pierceall  
Frank Stefano, Jr.

### 2018

Erika Bottoms  
Becky Jo Carver  
Susan Disco  
Janna Durkee  
Brenna Jeffers  
Jake Kindred  
Bridget Moore  
Emily Rabin  
Zachary Shaw  
Lisa Smith  
Kelly Stotlar  
Noah Vaughn

### 2017

CJ Beck  
Jerry Boster  
Adam Bugos  
Nick Campo  
Suzie Duff  
Jason Gibson  
Lezlie Hearn  
Candice Lovelace  
Julie McCormick  
John McIntyre  
Kerris Osborn  
Megan Pressnall  
James J. Skeeters, Jr.  
Ronald Skeeters  
Terry Wilhite  
Gina Wolter

### 2016

Ashley Coker  
Susan Denby  
Brad Dyer  
Jennifer Franklin  
Carla Green  
Dean Hawk  
Rachel Pate  
Tim Robinson  
Greg Tally  
Gail Wasmer

### 2015

Kaye Brittin  
Dominic Campo  
Timothy Kearney  
Lisa LaRue  
Jake Mabus  
Brittany Merold

### (2015 Continued)

Trent Peterman  
Patrick Selinger  
Sonia Tankersley  
Janet Trader

### 2014

Lorri Conn  
Andrew Cornett  
John Fidler  
Kassie Furman  
Jane Hay  
Lori Hammel  
Sarah Quattrin  
Coombe  
Tracy Shaw  
Paul Smay  
Jon Sturgeon

### 2013

Melissa Betty  
Ed Bowen  
Mitzi Brandenburg  
Anthony Buscher  
Sandy Hamilton  
Kevin Jarvis  
Cris Lust  
Dana Lyons  
Angie Miller  
Marcia Perkins  
Stephanie Verardi

### 2012

Doris Bailey  
Jennifer Benanti  
Shelley Berendt  
Misty Buscher  
Chris Cleeton  
Natalie Dodson  
Steve Dove  
Lisa Ernst  
Ki McCurley  
Deb Sarsany

### 2011

Lee-Ann Buergener  
Kristie DeBrun  
Kim Elliott  
Stepheni Ferguson  
Mike Finley  
Joy Gilliland  
Heather Gleason  
Amy Raftis  
Ayrin Ramey  
Jim Rychel  
Troy Roark

