



Broker Price Options The Agent's Role in Property Valuation

(FI 1170, 6 hrs. Elective CE Credit & Credit
towards BPOR Certification)

Whether you are experienced at preparing broker price opinions or are new to the business, this brand-new course from NAR will provide you with the resources and knowledge to reduce your risk and increase your opportunities. Learn about the multiple uses of BPOs and what they can and cannot be used for, how to evaluate and minimize the risk of the valuation process, identify and use effective tools, and filter and select comparables in order to create professional and accurate BPOs.

November 18, 2011
(Friday)

9:00 a.m. - 5:00 p.m.

Instructor: Lynn Madison

Sponsored by the
Illinois Association of REALTORS®
in conjunction with the

Capital Area
Association of REALTORS®

earn the Broker Price Opinion Resource Certification

Following are the four steps required to earn the BPOR Certification:

1. Be a member in good standing with the National Association of REALTORS®
2. Complete the one-day core course "BPOs: The Agent's Role in the Valuation Process" · Find a class at www.Training4RE.com · Successful completion of this course meets the elective course requirement for REBAC's ABR® designation
3. Complete one free webinar
4. Submit BPOR application with one-time \$199 certification fee

benefits of earning the Broker Price Opinion Resource Certification

- Eligibility to receive BPO orders through a partnership with REALTORS Property Resource™ (RPR™)
- Differentiation as a BPOR in the online directories at www.REALTOR.com and www.REALTOR.org
- Use of BPOR logo and name
- Press release and customizable BPOR marketing materials
- Free BPOR webinars
- Downloadable BPOR certificate
- BPOR lapel pin available for purchase through the REALTOR® Team Store
- No annual certification dues (must maintain membership in NAR to use BPOR)
- Core course is elective for ABR® designation

