

**CAPITAL AREA REALTORS**  
**2016 Cumulative Home Sales Report**  
**ALL AREAS**

| Existing Single-Family Home Sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|-----------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
|-----------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

| Qtr | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015` | 2016 | % Change |
|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|----------|
| 1st | 617   | 667   | 733   | 745   | 793   | 894   | 828   | 670   | 649   | 693   | 589   | 622   | 692   | 618   | 659   | 679  | 3.0      |
| 2nd | 981   | 927   | 1,181 | 1,206 | 1,266 | 1,284 | 1,249 | 1,091 | 1,002 | 1,219 | 951   | 1,052 | 1,023 | 1,161 | 1151  | 1170 | 1.7      |
| 3rd | 856   | 863   | 1,090 | 1,198 | 1,181 | 1,150 | 1,118 | 1,035 | 1,122 | 762   | 937   | 1,026 | 1,188 | 1,066 | 1126  | 1122 | (0.4)    |
| 4th | 718   | 779   | 888   | 854   | 942   | 848   | 829   | 692   | 946   | 767   | 742   | 823   | 830   | 874   | 851   |      |          |
| Yr  | 3,172 | 3,236 | 3,892 | 4,003 | 4,182 | 4,176 | 4,024 | 3,488 | 3,719 | 3,441 | 3,219 | 3,523 | 3,733 | 3,719 | 3787  |      |          |

| Median Sales Price of Existing Single-Family Homes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|----------------------------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
|----------------------------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|

| Qtr | 2001     | 2002     | *2003    | 2004     | 2005     | 2006     | 2007     | 2008     | 2009      | 2010      | 2011    | 2012    | 2013    | 2014    | 2015    | 2016    | % Change |
|-----|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|---------|---------|---------|---------|---------|---------|----------|
| 1st | \$81,000 | \$84,500 | \$90,000 | \$83,000 | \$90,000 | \$92,500 | \$93,500 | \$99,000 | \$105,000 | \$102,000 | 98,000  | 113,300 | 102,200 | 98,800  | 106,500 | 108,000 | 1.4      |
| 2nd | 85,000   | 91,000   | 93,500   | 96,000   | 103,000  | 107,000  | 107,000  | 108,000  | 110,000   | 115,000   | 112,500 | 115,500 | 113,900 | 112,300 | 122,500 | 125,000 | 2.0      |
| 3rd | 92,900   | 91,000   | 92,700   | 96,000   | 107,000  | 106,300  | 107,300  | 105,000  | 110,800   | 109,100   | 114,800 | 116,000 | 115,000 | 126,300 | 120,500 | 125,000 | 3.7      |
| 4th | 85,000   | 89,500   | 89,000   | 94,300   | 98,000   | 95,000   | 102,000  | 95,000   | 107,500   | 105,000   | 105,000 | 107,000 | 104,000 | 112,300 | 120,000 |         |          |
| Yr  | 86,500   | 89,900   | 91,000   | 92,900   | 100,000  | 99,000   | 104,500  | 104,000  | 109,000   | 109,900   | 110,000 | 114,000 | 110,000 | 116,500 | 118,900 |         |          |

*Note: This statistical data is based on existing single-family detached home sales reported sold through the Capital AreaREALTORS Multiple Listing Service (MLS) from 2001 through 2016.*

\* Effective with 2003 figures include sales recorded by members of the Jacksonville Area Association of REALTORS.